

### Third Quarter Update

# agilyx

Making plastic a circular resource

December 16, 2020



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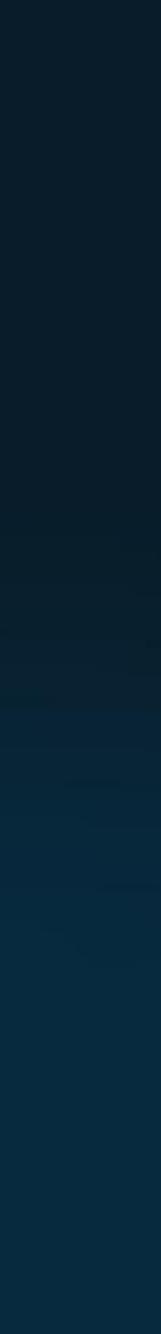
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3. Cyclyx

4. Operational Update

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### Agenda

#### 2. Project Economics: A Case Study



### Plastic has transformed modern life

- Packaging
- Electronics
- Agriculture
- Building & construction

- Healthcare
- Mobility & Transport
- Sports & Leisure
- Energy

...but plastic waste is a problem that needs to be solved now!



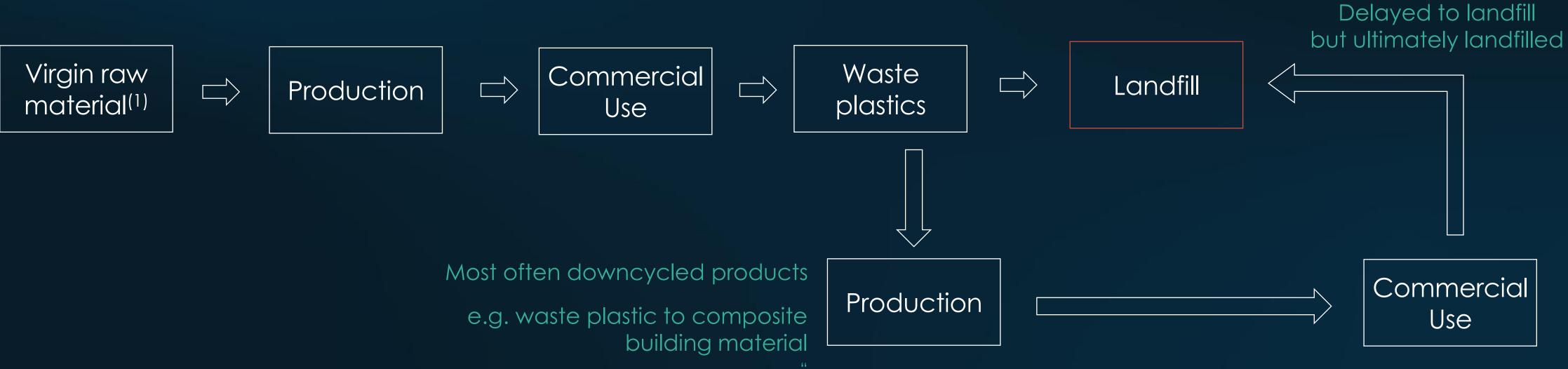






## Limitations of Mechanical Recycling

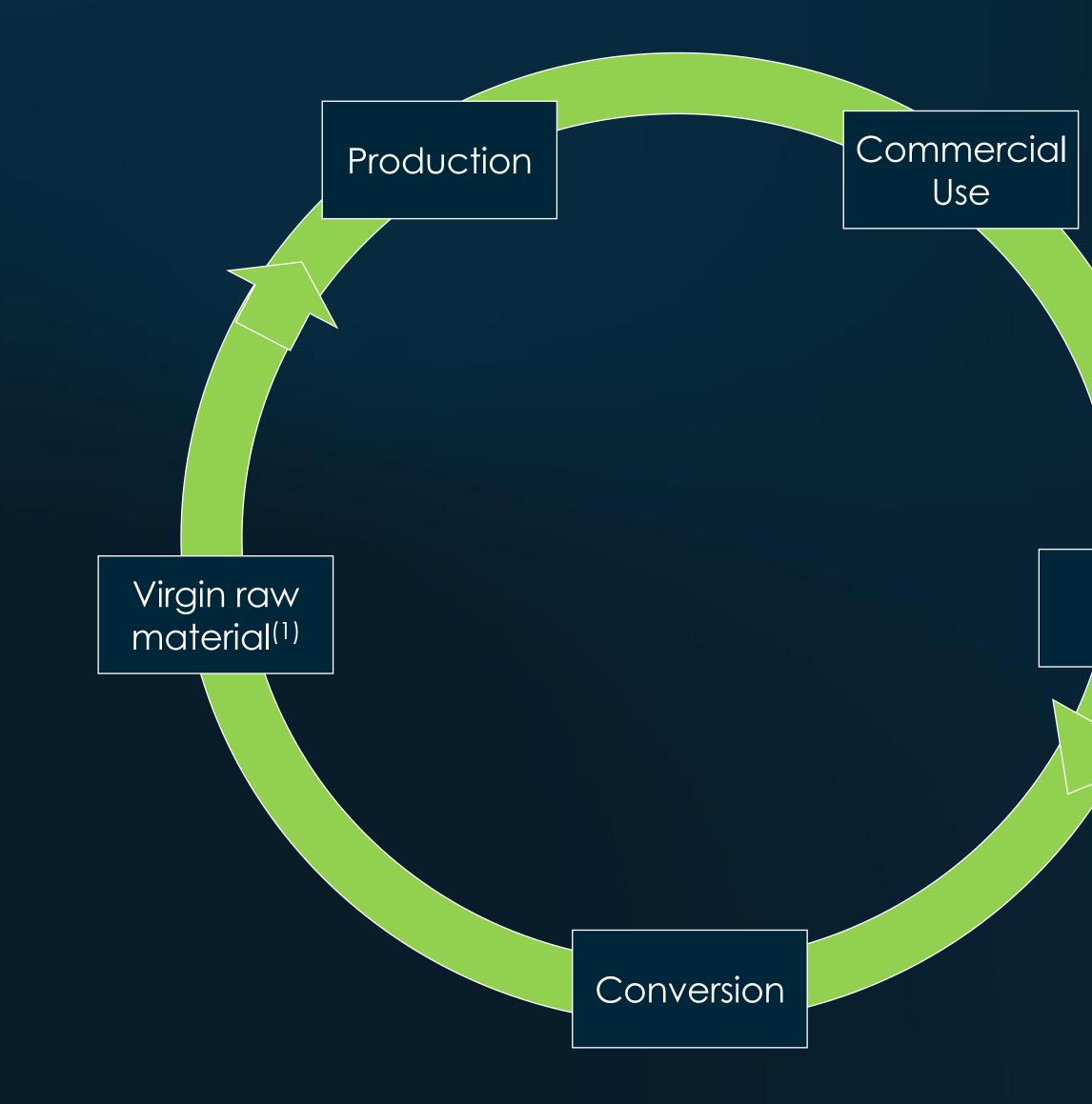








### Agilyx and Cyclyx enable a new and circular life to plastic waste



Chemical recycling True recycling ~90% recycling rate<sup>(2)</sup>

Landfill

Waste plastics

Source: 1) Geyer et al. (2017) ; 2) company estimate



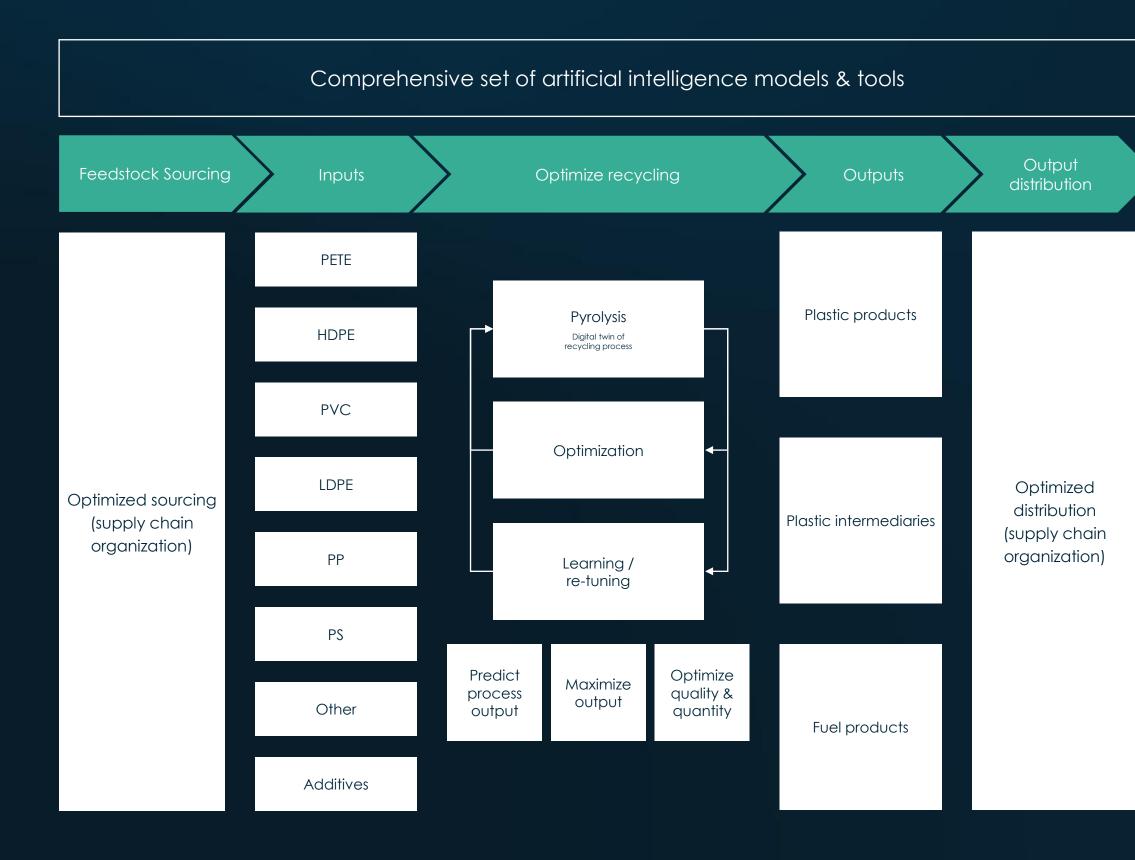


### Our technology powers the world's plastics recycling

#### We solve two of the main challenges: used plastics sourcing and the chemical recycling

#### UNDERSTANDING CHARACTERIZATION & APPLICABILITY OF FEEDSTOCK...

#### Cyclyx Sophisticated Plastic management



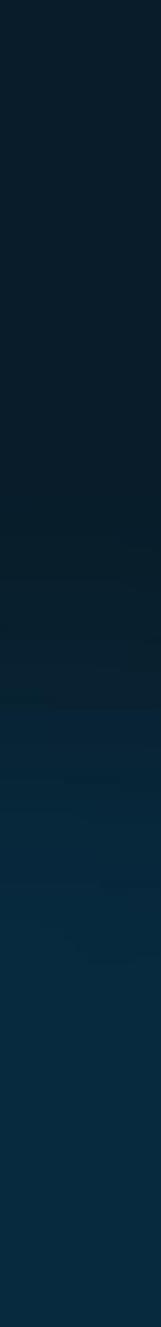
...IS A KEY COMPETENCE TO OPTIMIZE PLASTIC-TO-PLASTIC CONVERSION

Agilyx Plastic-to-plastic conversion technology



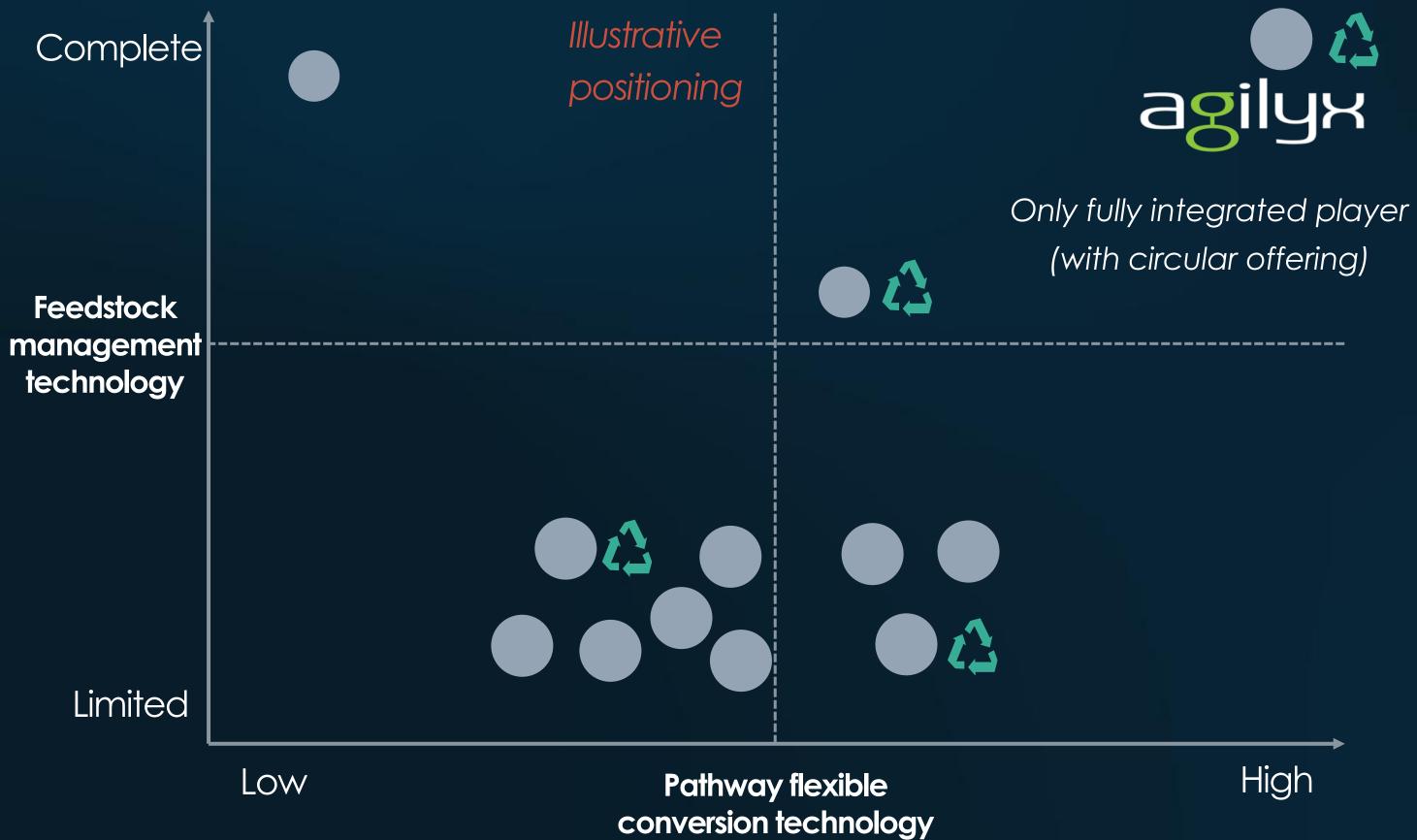
Product flexibility Enhance throughput Maximize yield

Optimize chemistry Product consistency Contamination control



#### Agilyx is a leader in the emerging waste plastic conversion landscape

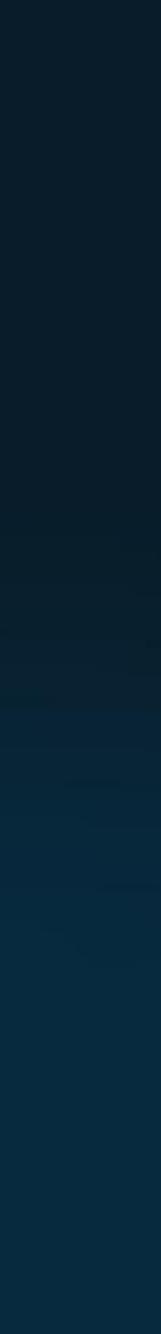
#### ATTRACTIVE COMPETITIVE POSITIONING AS THE MOST FULLY INTEGRATED PLAYER...



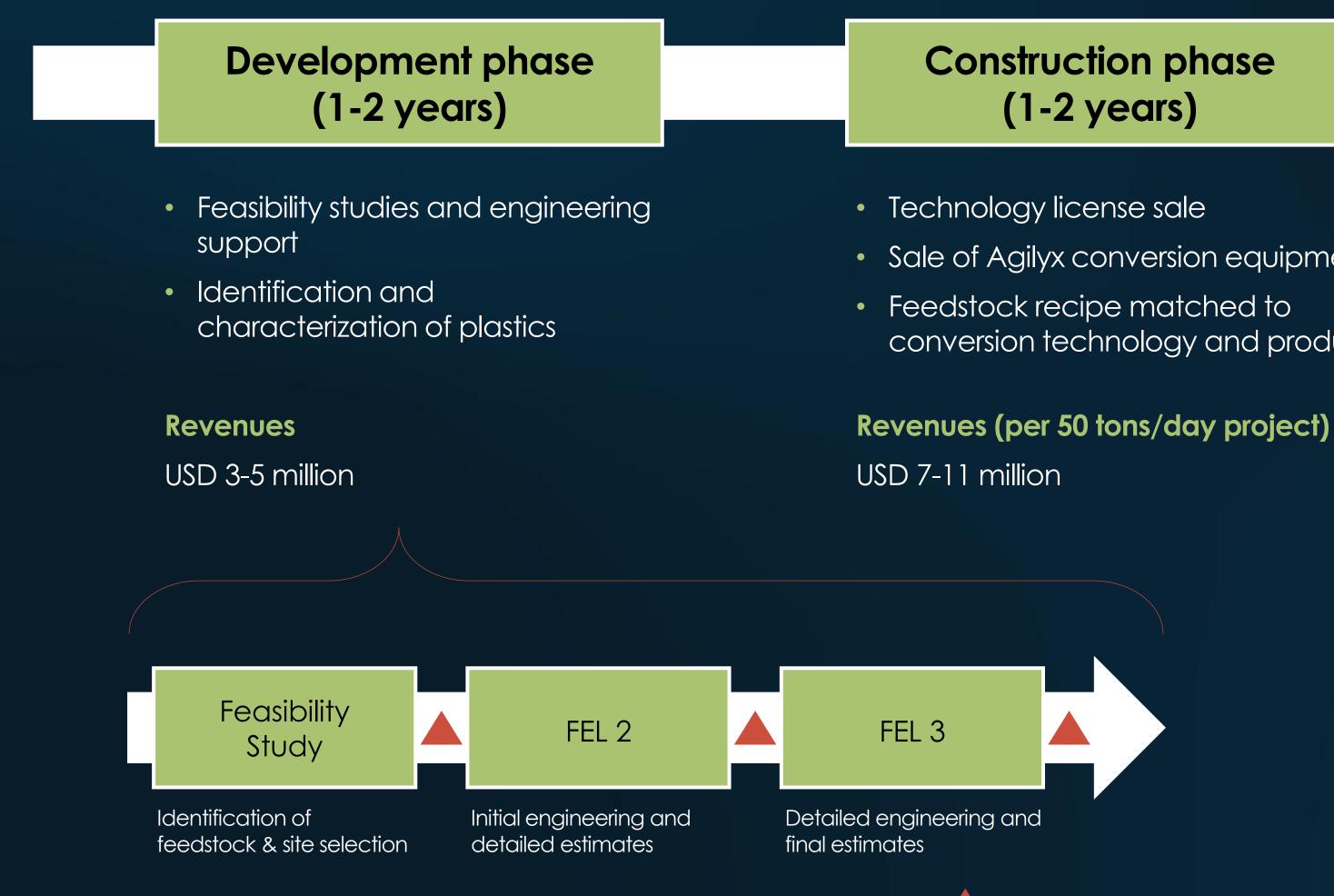
Source: Company estimates; Note: Companies shown includes pyrolysis technology-focused players, chemical majors, waste & recyclers and gasification players

Agilyx offering: Circular pathway by plastic type

PET	Polyethylene Terephthalate	
PE	Polyethylene	1
PP	Polypropylene	1
PS	Polystyrene	1
PMMA	Polymethylmethacrylate	1



## Capital light go-to-market strategy AGILYX SUPPORTS CUSTOMERS IN ALL PHASES OF A RECYCLING FACILITY



## (1-2 years)

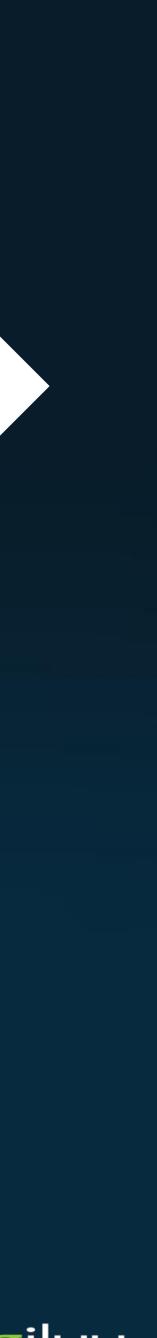
- Sale of Agilyx conversion equipment
  - conversion technology and product

#### **Operations** phase (20+ years)

- Royalties technology license
- Operations and maintenance
- Feedstock optimization drives efficiency

#### Revenues (per 50 tons/day project)

Royalties; margins on feedstock volumes; operational support





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#### Estimated financial project return for an Agilyx customer without product premiums or other incentives ~13-20% 20-yr IRR

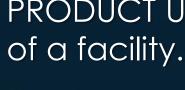
#### SIGNIFICANT ASSUMPTIONS



#### CAPITAL: Comprised of Agilyx core equipment & balance of plant (BOP).

Total capital cost of ~\$80M with a 20% contingency. 36-month project timeline.





#### FEEDSTOCK COST & UTILITY DEMAND: Acquisition cost of feed & Energy demand.

Feedstock cost of \$110/Ton 4MWh electrical demand.



PRODUCT YIELD/OFFTAKE: Product conversion (%) of inbound material and \$/Ton. Price applied to offtake stream(s).

Estimate High 70's % product yield Offtake price of \$1,000/Ton; annual rev of ~\$25M -\$30M.

PRODUCT UTILIZATION: The uptime

Steady state of 330 days/year.



THROUGHPUT: The capacity of a facility. Measured in Short Tons per Day (TPD).

100 TPD facility. Facilities may range from 50 – 250 TPD.



PLANT FIXED COSTS: Expenses related to safely operating and maintaining Agilyx technology at a facility.

Annual fixed cost of ~4M.











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### Cyclyx understands the chemical complexity of waste plastics

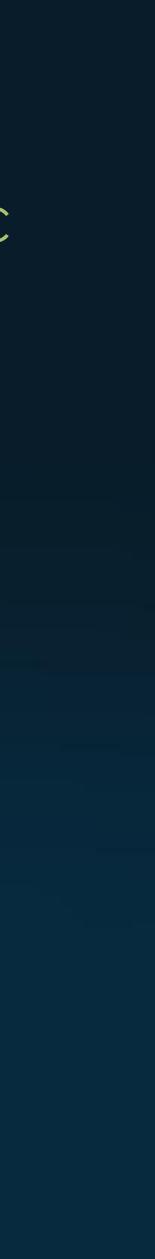
WE COLLABORATE WITH PARTNERS TO BRING INNOVATIVE SOLUTIONS TO INCREASE PLASTIC RECOVERY AND REDIRECT PLASTIC WASTE INTO CIRCULAR PATHWAYS



#### **Technical Expertise**

**Consortium Approach** 



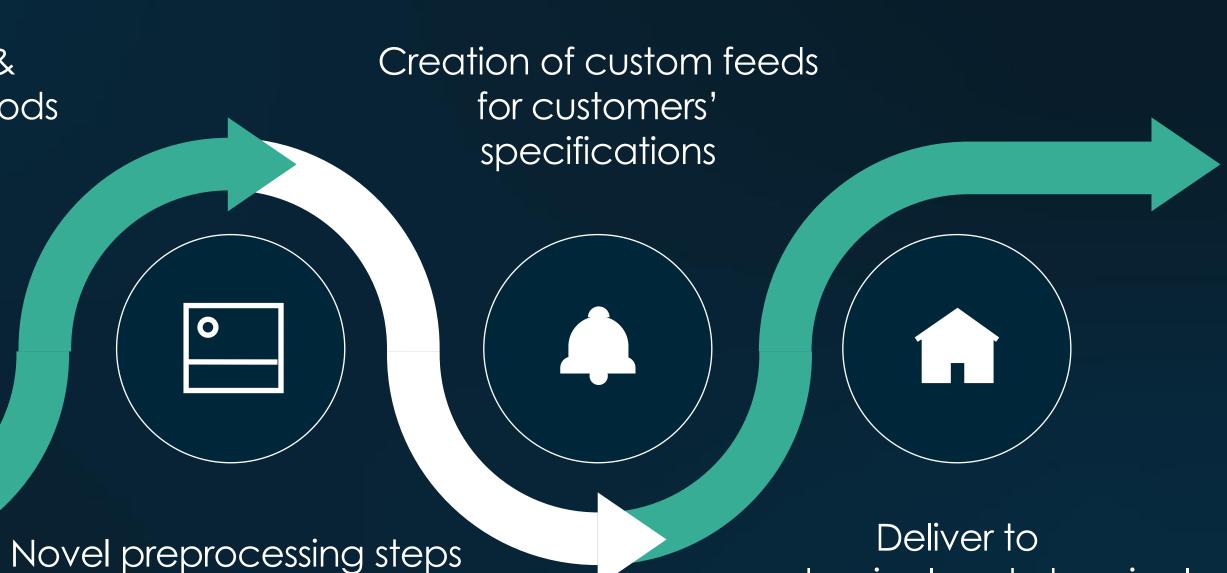


### Cyclyx transforms waste plastic into a recyclable resource

#### CUSTOMER DEMAND DRIVEN THROUGH CUSTOM DEVELOPED FEEDSTOCK

Novel Sourcing & aggregation Methods

Characterize & qualify waste plastic to meet customer specification/s



mechanical and chemical recyclers





### Landmark Agreement: Cyclyx Joint Venture

#### PROVIDING FEEDSTOCK ADVANTAGE TO AGILYX LICENSEES AND EXXONMOBIL

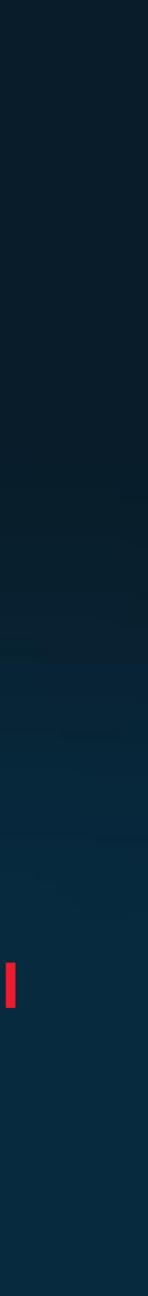
#### **Overview of the Partnership**

- Cyclyx collaboration with GE to apply Artificial Intelligence to a feedstock business
- IP and feedstock know how; largest plastic waste database
- Provides low-cost feedstock to Agilyx customers and to • Exxon
- Global focus targeting 300,000 tons annually by 2025 and 3 million tons annually by 2030
- Agilyx receives royalties for all feedstock processed by the system.











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## New Announcement: Developing Polypropylene from Mixed Waste Plastic

About Braskem: Braskem



- producer of biopolymers
- Total revenue of \$13B in 2019

About the announcement:

- Collaboration to examine production of polypropylene from mixed waste plastic
- Utilizing Agilyx technology to allow for recycling of difficult-to-recycle waste ullet
- Mixed waste plastic to be source by Cyclyx International
- Represents a new product pathway entering into development for Agilyx

Largest polyolefins (polyethylene and polypropylene) producer in the Amercias and a leading





#### **Recently announced partner milestones**

#### **ANNOUNCEMENT**

Agilyx and Braskem Announce Collaboration to Explore Advanced Recycling Pr

ExxonMobil, Agilyx form Cyclyx Joint Venture for Plastic Waste Recycling

Agilyx Signs Agreement with A.Eon. Converting Mixed Waste Plastics to Genera

Agilyx and Toyo Styrene Advance Development of facility in Chiba, Japan

AmSty and Agilyx Announce Completion of a Certified Circular Recycling Pathw for Polystyrene

Lucite International and Mitsubishi Chemical Corporation Advance Collaboration Progressing development of circular solutions for PMMA

	DATE	PARTNER
roject in North America	Dec 2020	Brasken
	Dec 2020	<b>Ex nMobil</b>
rate Electricity	Dec 2020	A.Eon
	Dec 2020	<b>TOYO STYRENE</b>
way	Nov 2020	<b>Am</b> Sty
tion with Agilyx.	Oct 2020	MITSUBISHI International CHEMICAL





#### Active Development Pipeline

#### Expect to bring one new project into development on average every quarter





### **Development and Growth Status Update**

#### OPERATIONAL FOCUS

STRENGTHEN EXISTING

TECHNOLOGY POSITION

Expand intellectual property footprint

DRIVE COMMERCIALIZATION PROCESS OF EXISTING DEVELOPMENT PROJECTS

> BUILD OR GANIZATIONAL INFRASTRUCTURE AND CAPABILITIES

- Project Capacity of 260 TPD in development in 2020
- Project Capacity of 610 TPD in development/construction in 2021
- Innovation to strengthen and broaden existing technology platforms e.g. new lab FEL2
- Increase focus on developing new product pathways
- Strengthen business development activities in Europe and North America
- Accelerate development of new large-scale projects
- Secure process to deliver first commercial plants in Europe and Asia
- Publicly launch Cyclyx and begin recruiting partners deliver increased scale to feed sourcing
- Enhance project support capabilities through project execution
- Invest in and build foundational corporate services, e.g. new ERP system
- Invest in building brand awareness for Agilyx with the value chain and partners



Join Agilyx in creating a new life for waste plastics





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## Agilyx income statement

(USD '000s)	2019	H1-2020	9/30 YTD
Total revenue	2056	1572	3858
Total COGS	3096	784	2232
Gross profit	-1040	788	1626
Gross margin	-51%	50%	42%
Overhead	3224	2841	3954
R&D	3048	592	897
Total SG&A	6272	3433	4851
SG&A / Sales	305%	218%	123%
Operating income	-7132	-2645	-3225
Operating margin	-356%	-168%	-84%

- 2019 financials based on Agilyx Corporation consolidated statements audited in accordance with US GAAP
- H1-2020 financials based on Agilyx AS consolidated statements prepared in accordance with Norwegian GAAP
- 50% JV interest in Regenyx is included in 2019 figures, but not included in financial figures for H1-2020 and is accounted for by applying the equity method on the balance sheet
- 9/30 YTD financials based on Agilyx AS unaudited consolidated statements prepared in accordance with Norwegian GAAP

P&L

#### Development phase revenue progression improving over prior year

Gross Profit reflective of combined engineering and license profitability

Less R&D spend in current year as business progressing to operational focus

Net loss decreasing with scale of work performed on conversion projects



## Agilyx balance sheet

#### AGILYX AS UNAUDITED CONSOLIDATED BALANCE SHEET **AS OF SEPTEMBER 30, 2020\***

(USD '000s)	Assets	(USD '000s)	Equity & liabilities
Cash	5149	Accounts payable	756
Accounts receivable	170	Other payables	1995
Other rec – primarily listing finds	30137	Accued liabilities	441
Prepaid expenses	191	Deferred revenue	2025
Total current assets	35647	Total current liabilities	5217
Machinon			
Machinery & equipment	292	Non-current liab & debt	1881
Furniture & fixtures	37	Total non-current liabilities	1881
Total fixed assets	329		
Other non-current assets	4658	Common stock	81
Investments	1575	Additional paid in capital	40991
Total non-current assets	6562	Retained earnings	-
		Net income	-5961
Total Assets	42209	Total equity	35111
		Total equity & liabilities	42209

\*Prepared in accordance with Norwegian GAAP

#### Current Assets include cash and listing fund of \$35M

Deferred Revenue of \$2M attributable to current projects



